



Profile

Company Name	Komatsu Ltd.
President and Chief Executive Officer	Hiroyuki Ogawa
Established	May 13, 1921
Head Office	2-3-6 Akasaka, Minato-ku, Tokyo 107-8414, Japan

Main Businesses

Manufacture and sale of construction and mining equipment, utility equipment (compact machines), forest machines, industrial machinery and others

Common Stock

Consolidated:	¥68,689 million (In accordance with generally accepted accounting principles in the United States of America.)
Non-consolidated:	¥70,973 million

Affiliated Companies (As of March 31, 2020)

Consolidated subsidiaries:	219
Companies accounted for by the equity method:	42
Komatsu Ltd. (Parent company):	1
Total:	262

Number of Employees (As of March 31, 2020)

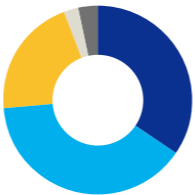
Consolidated:	62,823
Non-consolidated:	11,692
Average age:	39.5
Average years of service:	15.1

Stock and Shareholders (As of March 31, 2020)

Stock listings:	Tokyo
Securities code:	6301 (Japan)
Shares of common stock issued and outstanding:	972,581,230 shares
One unit (tangen) of shares:	100
Number of shareholders:	230,041

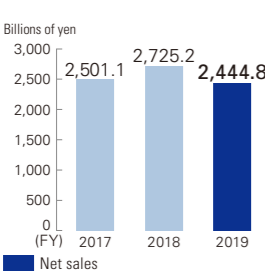
Shareholders

Financial	34.5%
213 shareholders / 335,868,341 shares	
Foreign	39.1%
1,068 shareholders / 380,368,180 shares	
Individual and other	20.7%
226,946 shareholders / 201,375,918 shares	
Corporate	2.5%
1,648 shareholders / 24,395,112 shares	
Securities	3.1%
166 shareholders / 30,573,679 shares	

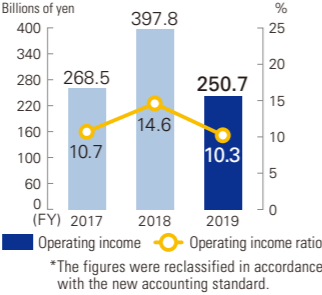


Financial Highlights (Consolidated)

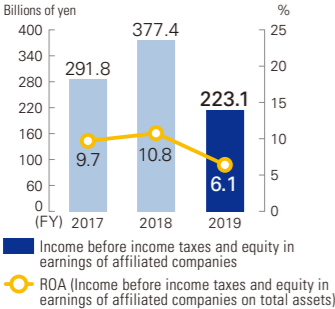
Net sales



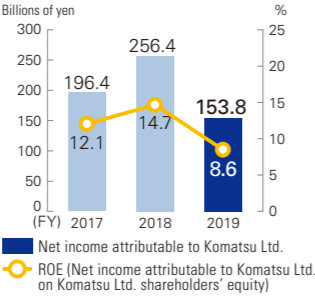
Operating income and operating income ratio



Income before income taxes and equity in earnings of affiliated companies and ROA



Net income attributable to Komatsu Ltd. and ROE

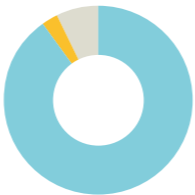


Total assets / Shareholders' equity

	FY2017	FY2018	FY2019
Total assets	3,372.5	3,638.2	3,653.6
Shareholders' equity	1,664.5	1,815.5	1,771.6

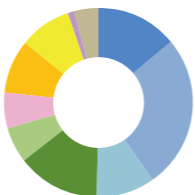
Sales by segment (FY2019) (To outside customers)

Construction, mining and utility equipment	90.2%
¥2,205.9 billion	
Retail finance	2.6%
¥62.9 billion	
Industrial machinery and others	7.2%
¥175.9 billion	

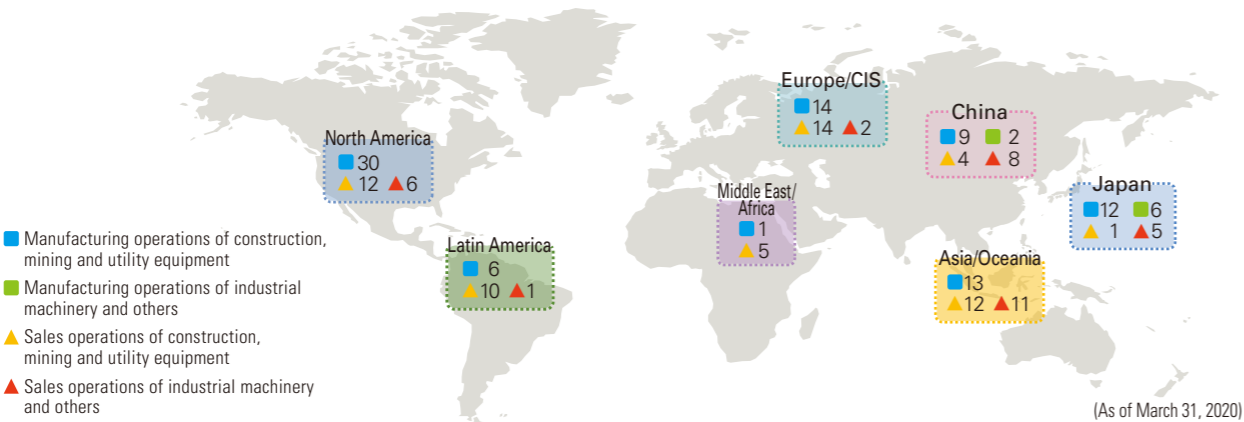


Sales breakdown of construction, mining and utility equipment by region (FY2019)

Japan	14%
North America	26%
Europe	10%
Latin America	14%
CIS	6%
China	6%
Asia	9%
Oceania	9%
Middle East	1%
Africa	4%



Global Operations



Main Products

Construction, Mining and Utility Equipment

Construction and Mining Equipment



Hydraulic excavator



Wheel loader



Bulldozer



Electric rope shovel



Continuous miner

Utility Equipment (Compact Machines)



Dump truck



Motor grader



Mini hydraulic excavator



Forklift truck



Harvester

Forest Machines



Mobile crusher



Parts and attachments



E.P.B. shield



Engine



Cylinder block

Recycling Equipment

Parts and Attachments

Tunneling Machines

Engines

Casting Products

Industrial Machinery and Others

Metal Forging and Stamping Presses



Large press system

Sheet-Metal Machines



Fiber laser cutting machine

Machine Tools



Transfer machines

Temperature-control equipment for semiconductor manufacturing



DI-Water Heater

Lithography light source for semiconductor manufacturing



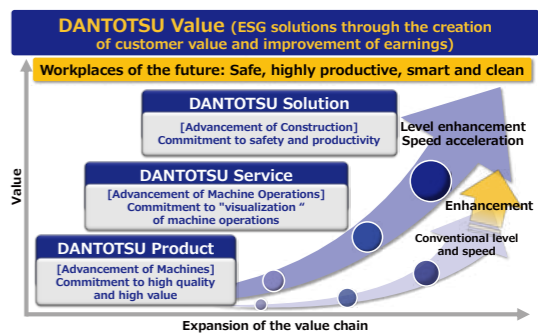
Excimer laser

The Mid-Term Management Plan "DANTOTSU Value - FORWARD Together for Sustainable Growth"

Under the mid-term management plan, we remain committed to Quality and Reliability, as the management principle, and maximized our corporate value, the total sum of trust from society and all our stakeholders. To this end, we work for sustainable growth through a positive cycle of improving earnings and solving ESG issues, which is driven by growth strategies.

DANTOTSU Value

We need to advance and enhance the level of DANTOTSU products, DANTOTSU service, and DANTOTSU solutions, for which have continued to make efforts, at a faster speed, and realize safe, highly productive, smart and clean workplace of the future with customers by creating DANTOTSU value (ESG solutions through the creation of customer value and improvement of earnings).



CSR Activities

Komatsu recognizes that the business activities which embody our strength are in fact CSR activities. We strive to respond to the demands of society, through our core business. Our company contributes to infrastructure development which promotes enhanced quality of life, through products and services we provide. At the same time, we pursue product development featuring environmental friendliness and safety. Komatsu contributes to local communities through sustainable operations, provides social contributions using our core technologies and resources, and promotes human resource development.

- 1) Contribution to the local community: Reforestation through collaboration with customers(Australia).
- 2) Social contribution efforts through core business: Disposal of anti-personnel landmines and support for reconstruction.
- 3) Human resource development: Komatsu's Exciting Science Class for Children.
- 4) Human resource development: Human resource development on a global scale jointly with Cummins Inc.

