

Corporate Profile 2021

Profile

Company Name Komatsu Ltd.

President and Chief Executive Officer Hiroyuki Ogawa

Established May 13, 1921

Main Businesses

2-3-6 Akasaka, Minato-ku, Tokyo 107-8414, Japan

Main Businesses

Manufacture and sale of construction and mining equipment, utility equipment (compact machines), forest machines, industrial machinery and others

Common Stock

¥69,037 million
(In accordance with generally accepted accounting principles in the United States of America.)

Affiliated Companies (As of March 31, 2021)

Consolidated subsidiaries: 212
Companies accounted for by the equity method: 42
Komatsu Ltd. (Parent company): 1
Total: 255

Number of Employees (As of March 31, 2021)

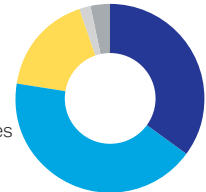
Consolidated: 61,564
Non-consolidated: 11,795
Average age: 39.8
Average years of service: 15.3

Stock and Shareholders (As of March 31, 2021)

Stock listings: Tokyo
Securities code: 6301 (Japan)
Shares of common stock issued and outstanding: 972,887,610 shares
One unit (tangen) of shares: 100
Number of shareholders: 184,661

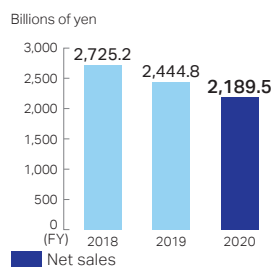
Shareholders

Financial 35.0%
176 shareholders / 340,609,230 shares
Foreign 42.5%
1,074 shareholders / 414,201,239 shares
Individual and other 17.3%
181,862 shareholders / 168,315,982 shares
Corporate 1.9%
1,404 shareholders / 19,375,538 shares
Securities 3.1%
145 shareholders / 30,385,621 shares

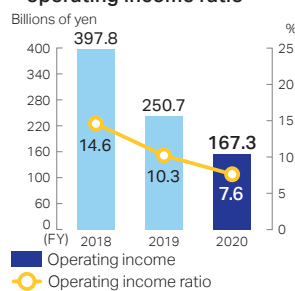


Financial Highlights (Consolidated)

Net sales



Operating income and operating income ratio



Total assets / Shareholders' equity

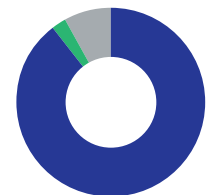
Billions of yen

	FY2018	FY2019	FY2020
Total assets	3,638.2	3,653.6	3,784.8
Shareholders' equity	1,815.5	1,771.6	1,912.2

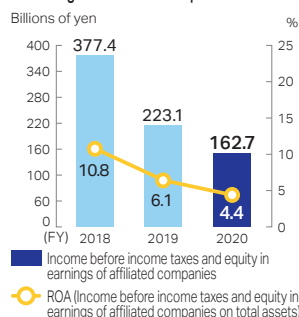
Sales by segment (FY2020)

(To outside customers)

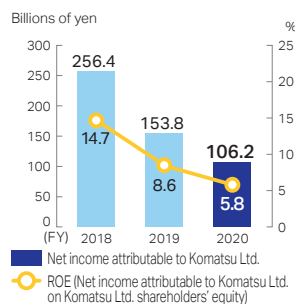
Construction, mining and utility equipment 89.6%
¥1,961.2 billion
Retail finance 2.7%
¥58.3 billion
Industrial machinery and others 7.8%
¥169.9 billion



Income before income taxes and equity in earnings of affiliated companies and ROA

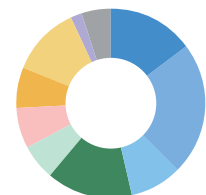


Net income attributable to Komatsu Ltd. and ROE

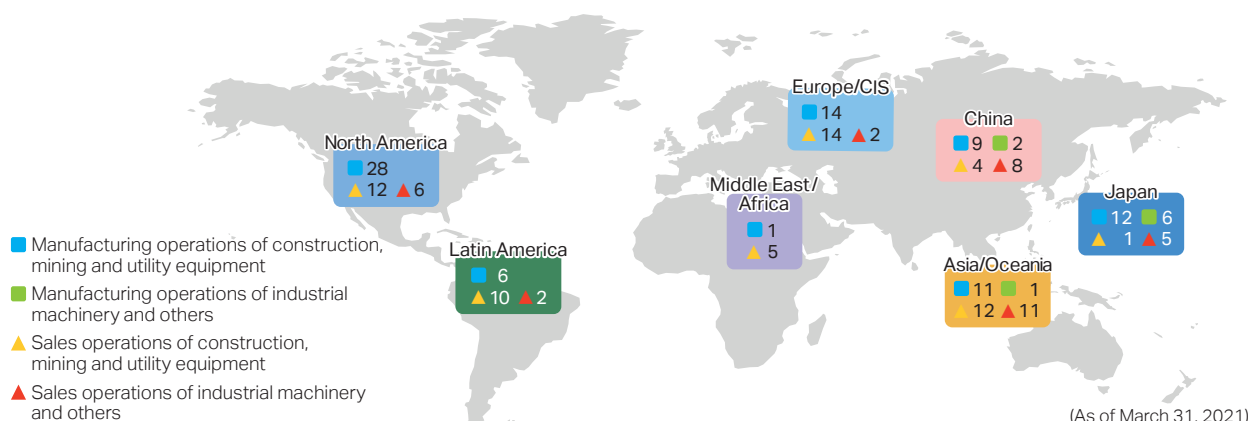


Sales breakdown of construction, mining and utility equipment by region (FY2020)

Japan 15%
North America 23%
Europe 9%
Latin America 15%
CIS 6%
China 7%
Asia 7%
Oceania 12%
Middle East 2%
Africa 5%



Global Operations



(As of March 31, 2021)

Main Products

Construction, Mining and Utility Equipment

Construction and Mining Equipment



Hydraulic excavator



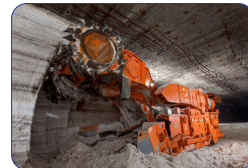
Wheel loader



Bulldozer



Electric rope shovel



Continuous miner



Dump truck



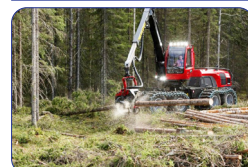
Motor grader



Mini hydraulic excavator



Forklift truck



Harvester

Recycling Equipment



Mobile crusher

Parts and Attachments



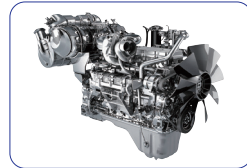
Parts and attachments

Tunneling Machines



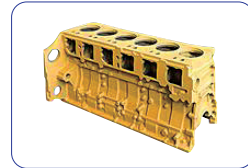
E.P.B. shield

Engines



Engine

Casting Products



Cylinder block

Industrial Machinery and Others

Metal Forging and Stamping Presses



Large press system

Sheet-Metal Machines



Fiber laser cutting machine

Machine Tools



Transfer machines

Temperature-control equipment for semiconductor manufacturing



DI-Water Heater

Lithography light source for semiconductor manufacturing



Excimer laser

The Mid-Term Management Plan "DANTOTSU Value - FORWARD Together for Sustainable Growth"

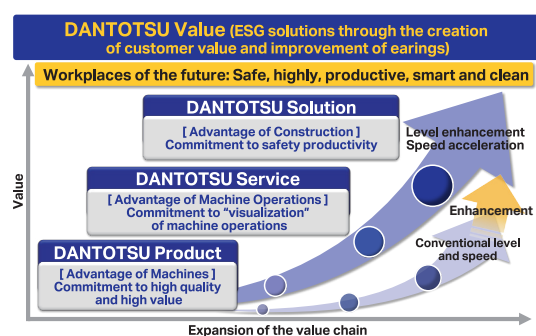
Under the mid-term management plan, we remain committed to Quality and Reliability, as the management principle, and maximized our corporate value, the total sum of trust from society and all our stakeholders. To this end, we work for sustainable growth through a positive cycle of improving earnings and solving ESG issues, which is driven by growth strategies.

DANTOTSU Value

We need to advance and enhance the level of DANTOTSU products, DANTOTSU service, and DANTOTSU solutions at a faster speed, and realize safe, highly productive, smart and clean workplace of the future with customers by creating DANTOTSU value (ESG solutions through the creation of customer value and improvement of earnings).

Resolution of ESG Issues through Growth Strategies

In the mid-term management plan, Komatsu has identified the relationship between the priority activities under the three pillars of its growth strategy, the CSR themes and the SDGs. We recognize that the business activities which embody our strength are in fact CSR activities and define our CSR themes; Enhancing Quality of Life, Developing People, and Growing with Society. Komatsu contributes to the resolution of ESG issues through our core business by offering high-quality, high-performance products, service and solutions ensuring safety and reduction of environmental impact in response to climate change.



1) Contribution to the local community: Reforestation through collaboration with customers (Australia).



2) Social contribution efforts through core business: Disposal of anti-personnel landmines and support for reconstruction.



Komatsu welcomed its 100th anniversary in May 2021. Looking into the next 100 years, we will continue to move forward with our stakeholders as we create value through manufacturing and technology innovation to empower a sustainable future where people, businesses and our planet thrive together.

Komatsu 100th anniversary website <https://komatsu-100th.com/en/>



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